



**AVIATION ADVISE<sup>®</sup>**  
OPERATIONAL EFFICIENCY AND RESPONSIBLE CONSUMPTION



Our Purpose



**AVIATION ADVISE®**  
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*AVIATION ADVISE® has ample proven experience in the application of techniques and procedures for fuel savings directed hand in hand with aeronautical safety.*

*Applying 73 different techniques and procedures implemented chronologically in the different departments of the airline.*

*In addition to supporting reduce fuel consumption, reduce operating costs, CO2 emissions and in general optimize the operation of the aircraft.*



## ***BENEFITS FOR THE AIRLINE***

- ✓ Improve OTP
- ✓ Reduction of maintenance costs
- ✓ Reduction of operational costs
  - ✓ Reductions CO2 emissions
  - ✓ Better passenger comfort
- ✓ Improve service quality standards
- ✓ The Airline not requires to invest money for this project, the costs come out from of saving money.






## ***THIS TECHNIQUES WILL HELP TO:***

- ✓The part economic of the company
- ✓Reduces the consumption of fuel.
- ✓Reduces the level of contamination.
- ✓Optimize the engines operation.
- ✓Reduces takeoff and landing weights
- ✓Increase training in the different areas.



We are responsible for the environment and know that we can do something about it, so our techniques and procedures take care of every detail so that the airline saves on fuel, improves its processes and minimizes its CO2 emissions





**We know that one of the most important axes of the operation is passenger service, having punctuality as the main basis, this helps to maintain customer loyalty and trust, these techniques that we will apply will help to improve OTP.**





### STEP 1

Review of current company procedures.



### STEP 3

The techniques to be implemented will be reviewed and analyzed with each involved area of the company for approval.



### STEP 5

Analysis of results and application of corrections will be carried out



### STEP 2

The techniques to be applied in the company will be determined.

### STEP 4

The techniques will be applied in a periodic sequence and the respective follow-up will be carried out



## WAY OF PAYMENT



During this project the Airline does not have to invest money, the payment will be obtained from the 100% of saving monthly with our techniques and will be destined in the following way:

- The 20% monthly of saving will be the payment for Aviation Advise.
- The other 20% monthly of saving will be for incentives for the involved areas in this program.
- And the last 60% monthly of saving will be for the Airline and for the different expenses that will be necessary for certifications and trainings.





During this period as a working as an advisor in the process of FUEL CONSUMPTION MANAGEMENT, in which savings were achieved to reach 10% of general fuel consumption per month, and the management of OPT On time performance which managed to place TAME EP in first place on time in the period from 2013 to 2014, with a percentage over 90%.





### CAPT JUAN DE HOWITT E.



A former Military Pilot of the Ecuadorian Air Force from 1988, who became a test pilot for the A-37B1 Team, an instructor at the AIR FORCE school, Baltra Airport Chief, DGAC flight inspector pilot, Presidential Pilot in the HS Team - 748, later leaving commercial aviation as commander in VIP Team DO-328, where he was chief of Programming, Head of training and Chief of Budget of the company, LAN ECUADOR A-320 FAM as FO, passing to TAME as COMMANDER and A-320 FAM, where he was in charge of "OTP" ON TIME PERFORMANCE and FUEL EFFICIENCY, Fleet Manager of the A-320 FAM team, today he is flying in VIETNAM AIRLINES as COMMANDER of the A-321 with base in the city of HANOI.

He has taken courses, among others: at FLIGHT INSPECTION at OKLAHOMA FAA CENTER, Airports Manager Courses at the Aeronautical School of Quito, PSYCHOLOGICAL OPERATIONS courses in Quito, Information Operations course at The Western Hemisphere Institute For Security Cooperation



### PAUL RODRIGUEZ D.



I have been performing functions in the aeronautical industry for 30 years, specifically in the area of aircraft maintenance, my field has been performing task in the line maintenance, heavy maintenance, analysis of maintenance program, quality control, delivery and reception of aircraft, chief project manager, quality control manager, maintenance manager, instructor.

Additionally, I have been part of the safety Management System teams and development of maintenance process, liaison between operators and manufacturers.

I have gained my studies and experience working together with companies such as Lufthansa Technik, Boeing Capital, McQuarie, Avocet Services, Ecuatoriana, among others.



**OSWALDO R. RAMOS, M.SC.**



I am an Aeronautical Engineer and a Master in Aeronautical Engineering. I got my undergraduate degree at Manchester University in 1977 and my Master's degree at Southampton University in 1979, both in the United Kingdom.

I have been working in the Civil Aviation world since 1982. I have been the Chief Operations Engineer of several airlines since 1994 and I have worked as a technical advisor of quite a few other airlines since 1988.

I have conducted airlines Cost Reduction Programs uninterruptedly since 1996, I have unrivalled experience in Weight & Balance matters in the South American Continent.



### WAGNER VIZCAINO



My experience in aviation began in 2006 to the present, exercising the position of flight dispatcher, over time and based on effort, I managed to ascend to different positions, such as the case of Supervisor and later Head of the Control Center Operational in Tame EP, at the same time, I was instructor of Aircraft Dispatchers and Pilots. To reach these positions, I had to take different courses that fostered my work experience, such as:

JEPPESSEN PRODUCT TRAINING, Denver-EEUU, Jetplan.Com Level 1B: Basic Jetplan.Com Training 2012

JEPPESSEN PRODUCT TRAINING, Denver-EEUU, Jet Planner Level 1B:, Basic Jetplanner Training, Jet Planner Level 3: Database training, Octubre 2014

ETAC/DGAC, Curso de Instructores Trainair (OACI), April 14 to May 09 2014

AIRBUS/DGAC, Curso de PBN Workshop, Jan 26 to 28 2016

**CONTACT US**



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